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Annual Report

A Message from the CEO



Dear Friends,

It's been a challenging year for everyone, and I'm proud to say that our dedicated employees found innovative ways to help missing and sexually exploited children 24/7 despite COVID-19 restrictions and lockdowns. When schools were shuttered and children were spending significantly more time online, we stepped up our prevention efforts, warning and educating families about dangers lurking on the internet.

The surge in screen times took a devastating toll on children this year, as reports of online enticement skyrocketed. During the height of the pandemic, our CyberTipline received 37,872 reports of suspected enticement compared to 19,174 last year – a 97.5% increase. Enticement occurs when a person communicates online with someone they believe to be a child with the intent of committing a sexual offense or abduction. We also saw child sex traffickers leverage new business models to profit from child sexual exploitation in which they navigated face mask and social distancing rules by making sexual abuse content available for purchase online.

As the country was in lockdown, we assisted our federal partner, The U.S. Marshals Service, in operations across the country that led to the recovery of nearly 400 missing children. We commend their success. The fortuitous timing of our launch of NCMEC CONNECT, our new virtual gateway to trainings, resources and best practices, allowed us to continue sharing online the knowledge we've gleaned over 37 years as the nation's leading nonprofit organization for missing and sexually exploited children.

All of us at NCMEC, along with our Board of Directors, were deeply moved that, despite economic uncertainty, our donors and corporate partners continued their generous support of our mission to help find missing children, reduce child sexual

exploitation and prevent child victimization. Holding our premier fundraising events virtually this year, notably "HOPE Live," gave survivors a much wider audience for their messages of hope and enabled us to showcase all that NCMEC can do to help.

We're now facing one of the biggest challenges in our 37 years, and I can't overstate this: We're in danger of losing the global battle for child safety. Despite our best efforts for a compromise, European Union (EU) regulations went into effect at the end of this year that infringe on tech companies' ability to use scanning technology to detect, report and remove online child sexual abuse material, which comprised the vast majority of the record 21.7 million CyberTipline reports we received this year.

We've warned legislators in the EU and in this country in stark terms that these regulations would literally blind the world to reports of online sexual abuse of children relating to the EU. Since its enactment, we've already seen some of our worst fears realized with reports relating to the EU plummeting. Law enforcement can't rescue children if they can't find them.

I'd like to personally thank our donors and corporate partners for their unwavering support during this trying time in America. For those who truly want to make a difference, please consider joining us in our mission. There's nothing more fulfilling than helping children every single day.

Regards,

John F. Clark, President and CEO
The National Center for Missing & Exploited Children

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Hope is why we're here.

Our Mission

Find Missing Children

Assisted in **29,800** missing children cases

Distributed **16,967** posters of missing children

Team Adam assisted in 27 critical or long-term missing child cases

Reduce Exploitation

Received **21.7 million**reports to our
CyberTipline

Received
19 million files of suspected child abuse imagery for review

Received
10,109 requests to
locate non-compliant
sex offenders

Prevent Victimization

Over 400,000 kids have used NetSmartz online safety educational materials and games Worked with law enforcement partners to confirm 757 attempted abductions

Provided
14,234 instances
of training to law
enforcement and
other professionals

Financials

Year ended December 31, 2020	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and Other Support			· ·
Government contracts and grants	\$39,727,660	\$—	\$39,727,660
Contributions	12,907,024	4,245,140	17,152,164
Special events, net of direct benefit costs of \$1,207,085	1,027,674	_	1,027,674
Investment gain	3,174,317	_	3,147,317
Other income	205,488	_	205,488
Change in value of unitrust agreement	_	5,742	5,742
Net assets released from restrictions:	_	_	_
Satisfaction of program restrictions	809,141	(809,141)	_
Satisfaction of time restrictions	983,576	(983,576)	_
Total Revenue and Support	59,935,903	2,458,165	62,394,068
Operating Expenses			
Program services:			
Community outreach	5,368,811	_	5,368,811
Missing child case management	14,144,821	_	14,144,8211
Information and case analysis	14,276,971	_	14,276,971
Training	906,926	_	906,926
Exploited child case management	14,094,395	_	14,094,395
Total Program Services	48,791,924	_	48,791,924
Supporting Services:			
Management and general	926,025	_	926,025
Fundraising	2,613,640	_	2,613,640
Total Supporting Services	3,539,665	_	3,539,665
Total Operating Expenses	52,331,589	_	52,331,589
Change in Net Assets	7,604,314	2,458,165	10,062,479
Non-Operating Expense			
Change in post employment benefit liability	(250,077)	_	(250,077)
Total Change in Net Assets	7,354,237	2,458,165	9,812,402
Net Assets, beginning of year	44,630,464	1,250,567	45,881,031
Net Assets, end of year	\$51,984,701	\$3,708,732	\$55,693,433

Only **6.76%** of expenses are spent on Fundraising, Management and General Expenses. NCMEC's commitment to transparency and financial accountability has earned it Charity Navigator's highest 4 Star rating.

Donors

Learn about NCMEC's donor privacy policy.

HEROES' CIRCLE

"I give because what happens to children whom people are inconceivably evil enough to harm is gut-wrenching, and I want to do anything I can to help."

Cindy, Monthly donor since 2007

Corporate

\$1,000,000+

Facebook

Old Navy

Palantir Technologies

Thorn

\$500,000 - \$999,999

Google

\$250,000 - \$499,999

Amazon Web Services

CARFAX

George Washington

University

Jones Day

LexisNexis

TikTok

\$100,000 - \$249,999

Airbnb

Anonymous

Australian Federal Police

Lifetouch National School Studios

Match Group

Microsoft Corporation

Ring

Tellfinder Alliance

Thomson Reuters

Verizon Wireless

Vigilant Solutions

Yubo

\$50,000 - \$99,999

Appriss

Cellebrite

Cyan

GeoComply

Kohl's

NeuStar

Venable LLP

Word on Fire Catholic Ministries

\$10,000 - \$49,999

A&E Networks

American Airlines

American Bank of Commerce

ASL Marketing

Atmos Energy Corporation

Bryan Cave Leighton Paisner LLP **CDW Logistics**

CHRISTUS Health

Deloitte & Touche

ESRI, Inc.

First Source

Federal Credit Union

Fortalice

Godlan, Inc.

Honeywell Hometown

Solutions

IBC Bank Austin

L Brands Foundation

Marinus Analytics

Media Choice

Multi Media

NIC-USA

Pedal the Pacific

Port Clinton

Police Department

Reflex Media

Rochling Advent Tool & Mold

Safer Society Group Sweden Netclean AB (Griffeye)

Save the Children International Cambodia

Total Defense

TransUnion

Twitter

UT Health

Valassis Communications

Websurge

Zoom

\$5,000 - \$9,999

Eagle Bank

Fleming & Fleming, PLLC

Greenman-Pedersen, Inc.

IBM

National Vehicle Service

New York Sash

New York Schools Insurance Reciprocal

NYS Correctional Officers & Police Benevolent Association

Otsego Mutual Fire Insurance Company

Redner's Markets

South Florida Golf Course Superintendent's Association

Sullivan Contracting, Inc.

The Atlantic Philanthropies
Director/Employee
Designated Gift Fund



Donors

HEROES' CIRCLE

"I simply do not like the thought of someone having their child taken or abused, and we are financially fortunate enough to contribute to your cause of trying to help when these terrible things occur."

Rick, Monthly donor since 2005

Foundation

\$100,000 - \$249,999

Oak Foundation

\$50,000 - \$99,999

Motorola Solutions Foundation

\$10,000 - \$49,999

Cal Ripken, Sr. Foundation

NAILBA Foundation

Sunshine Foundation

\$5,000 - \$9,999

American Legion Child Welfare Foundation

Glick Community Relief Fund at Central Indiana Community Foundation

Individuals and Family **Foundations**

\$500,000+

The James Annenberg La Vea Charitable Foundation

\$100,000 - \$499,999

Janet L. Merrill Trust

Steward Family Foundation

\$25,000 - \$99,999

Gary and Pennie Abramson

Charitable Foundation

Anonymous

Benson Family Charitable Trust

Greg Brown

Nancy Grace

Estate of Barbara Harrington

Marion Oberting Estate

Timothy Sullivan

\$10,000 - \$24,999

L & N Andreas Foundation

John and Luci Clark

Alyssa Cooper

Dennis and Patty DeConcini

Bob Foosaner

Curtis Ford

Melvin and Estelle Gelman Foundation

Mike Gioja and Tabitha Mapstone

Jonathan and Lynn Grosso

Arlene Hillerson

Sylvia Johnson

Richard Kolodziei and Holly Bayne

Yvonne and Jason Lee

Claudia Nagele

Theresa Payton

Leonard Pfeiffer and Anna Gunnarsson

Wanda Polisseni

Kristi Remington

Iris Smith

Karen Tandy and Steve Pomerantz

John and Revé Walsh

Charles Wood III

Carly Yoost

Audrey and Carlos Zaffirini

\$5,000 - \$9,999

Jeffrey Abramson

Mary Ellen Albers

Krystle and Christian Alvarado

The Baldridge Foundation

Erik Becker

Leo Blume

Philip and Faith Bobrow

Jeffery and Patricia Davis Family Foundation, Inc.

Epstein Family Foundation

Brooke Evans

Matthew Foosaner

Jeremy Gavin

Vincent and Janet Giuliano

Linda Griffin

George Hambrecht

Shawn Henry

Nathan P. Jacobs Foundation

The Kampe Family Foundation

Kevin Laws

Cindv McCain

Don McGowan

Thomas Mingone

Gavin Portnoy and Lily Foks

Eric and Pamela Pride

William Rand

Michele Salisbury

Mark Schupack

Jacquie Segal

The Abe and Kathryn Selsky Foundation

The Sigal Family Foundation

Shawn Tardy

Hank and Angela Uberoi

Brenda Weygandt Estate

Wilson Family Foundation

The Wollenberg Foundation

Robert and Linda Yawman

Weston Yonge



2020 Board of Directors

Board Chair

The Honorable Karen Tandy
Public Policy Executive

Chair Elect

Reve Walsh
Co-Founder NCMEC

Vice-Chair

Jon Grosso Kohl's, Inc.

Pennie Abramson

Philanthropist

Michael Breslin

LexisNexis Special Services, Inc.

Robbie Callaway**

FirstPIC, Inc.

Manus Cooney**

American Continental Group

Sharon Cooper, M.D.

Developmental & Forensic Pediatrics, PA

Antigone Davis

Facebook, Inc.

The Honorable Dennis DeConcini**

U.S. Senator (Retired)

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The Pokémon Company International

Matthew Foosaner

Spectrum Enterprise

Vincent P. Giuliano

Marketing Expert

Andre Hollis

Tiger International Advisors

Jennifer Majernick-Hufstetler

Intel

Richard Kolodziej**

Zenergy Advisors

Meghan Latcovich

The McCain Institute

Francine Levinson

Businesswoman & Philanthropist

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Bungie, Inc.

Tim Murphy

Consortium

Chris Nelson

Old Navy

John Penn II

Adobe

Leonard Pfeiffer IV

Leonard Pfeiffer & Company

Kristi Remington

West Front Strategies LLC

Karen Robb

Retired Congressional Counsel & Legislative Analyst

Steve Salem

Cal Ripken, Sr. Foundation

Susannah Schaefer

Charles B. Wang Foundation

The Honorable Regina Schofield

Batelle Education

Emily Vacher

Philanthropist

Kenneth Valentine

Regions Bank

John Walsh

Co-Founder, NCMEC

Patty Wetterling**

Child Advocate

**Previous Board Chair



How You Can Help

- Become a monthly donor by visiting MissingKids.org/donate
- Make a one-time gift through the mail or online at MissingKids.org/donate
- Participate in our **upcoming events**
- Hold a fundraiser to benefit the work we do
- Choose NCMEC as your charity for your Facebook birthday fundraiser and your AmazonSmile account
- Designate NCMEC your employee giving campaign

- Include NCMEC as a beneficiary in your will or trust, insurance policy or retirement plan
- Donate stocks, bonds or mutual funds
- Sign up for our NetSmartz newsletter for online safety education
- Sign up for NCMEC Connect to learn more about protecting children
- Call 1-866-411-KIDS to donate or learn more



We will #NEVERSTOP protecting children.



For more information, please visit **MissingKids.org** or call **1-800-THE-LOST®** (**1-800-843-5678**)

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